

December  
2011

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Announcement

International Right of Way Association  
Spirit of the Heartland – Iowa Chapter 41  
[www.irwa41.org](http://www.irwa41.org)



# Chapter 41 Update

## If Time Were Really Money

by Randy Pennington  
Pennington Performance Group

Would you pay two hours of your life for a bus ride? Would you choose to sleep late if you had less than one day to live? Would you work harder to deliver results if it added extra time to your life?

The movie "In Time" takes us to a world in the not too distant future where time is the currency. In this futuristic world, everyone stops aging at age 25 and stops living one year after that UNLESS they bank additional time.

Wages are paid in hours and minutes. Gambling debts are paid in time transferred to the winner. The wealthy walk slowly, savor every moment, and hire security to protect themselves. They can live forever without aging. The poor run.

This question ran through my head as I watched the movie: *What would I do differently if time was the real money of the day?*

Would the twenty minutes watching videos on You Tube be worth twenty minutes of my life? Would I pay one hour for a nice bottle of wine, or would I stick with the Iced Tea for 5 minutes? Would I ensure that my work added so much value that I received a bonus in time, or would I do just the minimum?

These are more than interesting dinner party questions for people with too much time on their hands. They cut to the core of what is important in your life. Would you give someone a half-hour so that they could eat a meal if you knew that it could mean your death? Would you hoard your time, or would you give it away?

Would you steal time from another if it meant living for another day? Would you work harder or show a greater sense of urgency in your work if it earned you more time?

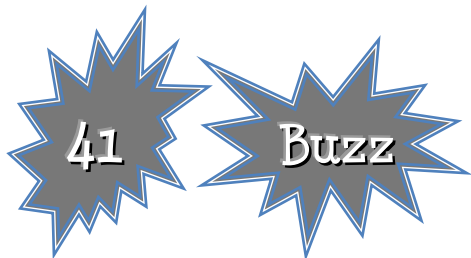
The way we invest and spend our time says a lot about our commitment to achieving the results we say that we want. "To Do" lists declare our intentions. "It's Done" lists demonstrate our commitment to achieving results.

The English writer Charles Caleb Colton, said, "Much may be done in those little shreds and patches of time which every day produces, and which most men throw away."

The proverb says that *Time is money*. What would you do differently if that was true in the most literal of terms?

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Randy Pennington is a business performance veteran, author, and an expert in helping organizations build a culture focused on results. Learn more about Randy and the Pennington Performance Group by visiting [www.penningtongroup.com](http://www.penningtongroup.com).



## Holm elected

Voters recently elected Chapter 41's Mark Holm to serve on the Ankeny City Council. Mark's four-year term on the council officially begins January 1, 2012.

## It's tax time. Deduct your dues!

Maximize your deductions by paying your 2012 IRWA membership dues before January 1. The online payment option is quick and easy!

## Deadline approaching to save on online courses

Enroll by December 30<sup>th</sup> and receive \$100 off your online education bill. [Click here](#) to take advantage of this money saving opportunity from IRWA!

## Kansas City here we come!

The Region 3 Spring Forum will be held March 8-9 in Overland Park, Kansas. The Big 12 men's and women's basketball post-season tournaments are also in town that week. Come experience March Madness, IRWA Region 3 style!

## 2011 P.O.Y.

Attend our January chapter meeting in Colo to cast your vote for Chapter 41's Professional of the Year for 2011. The winner becomes our chapter's nominee for Region 3 Professional of the Year.

## If you know they're great, then NOMINATE!

International award nominations are due February 1. This includes the Balfour Professional of the Year, SARPA Scholarship, Chapter of the Year, Employer of the Year, Newsletter of the Year, Website of the Year, and Facilitator of the Year awards. [Click here](#) to access nomination forms.

# Professional Development 2011 Honor Roll

## ~ **Steven Chapman, SR/WA, R/W-RAC** ~

*SR/WA recertification*

## ~ **Don Corrigan, SR/WA, R/W-RAC** ~

*R/W-RAC recertification*

## ~ **Nancy Halvorson, SR/WA, R/W-RAC** ~

*SR/WA recertification  
R/W-RAC recertification*

## ~ **Chad Johnson, SR/WA** ~

*SR/WA designation*

## ~ **Brian Knights** ~

*SR/WA comprehensive exam*

## ~ **Linda Martens, R/W-RAC** ~

*R/W-RAC recertification*

## ~ **Michael Moore** ~

*RWA candidate*

## ~ **Jane Pate** ~

*SR/WA candidate*

## ~ **Shelly Whiteing, SR/WA, R/W-RAC** ~

*SR/WA recertification*

## ~ **Elizabeth Van Zomerem** ~

*SR/WA candidate  
R/W-NAC exam*

**International Right of Way Association**  
**“Spirit of the Heartland” – Iowa Chapter 41**  
**ITC**  
**123 Fifth Street SE, Cedar Rapids, Iowa**  
**Minutes of Business Meeting –September 23 , 2011**

The meeting was called to order at 11:15 AM by President Tim Bunkers. Prior to the meeting the City of Cedar Rapids were provided with the Employer of the Year Award. City representatives included Rob Davis, Rita Rasmussen, Becky Kluesner, Carol Morgan and Sara Cook. Congratulations and thank you for continuing to support IRWA and Chapter 41.

Introductions of meeting attendees started the business meeting with 21 members in attendance.

**Secretary’s Report:** The minutes from the June 25, 2011 business meeting held at Barratta’s Restaurant in Des Moines were reviewed. A reminder the minutes are posted on the IRWA, Chapter 41 website for review prior to the business meeting. A motion was made and seconded to approve the minutes as published.


**Old Business:**

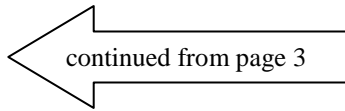
**50<sup>th</sup> Anniversary 2013:** We are planning to hold the 50<sup>th</sup> Anniversary of our Chapter around the Spring Forum in 2013. If you have any historical items that could be displayed or used during the celebration and/or have ideas for the evening event, please contact Tim Bunkers, Jim Diemer or Don Corrigan. The Nebraska Chapter is interested in helping plan the event. We will need to have the plans in place by June 2012. This event will require volunteers to plan, organize and host the celebration so please contact Tim, Jim or Don to let them know how you can help.

**Mini Best Practices Session:** Tim Bunkers and Ken Wunsch will be working with Rita Rasmussen to review the information from the previous seminar. They will then be working to have an outline and action items ready for the next business meeting. One of the critical first steps is compiling an invitation list for attendees and interested parties. Please let Tim and Ken know if you would like to assist with this task or if you have ideas for speakers. The cost of the event, \$99.00, was briefly discussed and how we may want to charge a similar price due. This will be discussed more in detail once we start putting the plans together. Rita also suggested using PayPal to make it more convenient for attendees to pay in advance. This is another great opportunity to offer your time and knowledge to help make this event a success. Please contact Tim Bunkers, Dave Hingtgen, or Liz VanZomeran if you are interested in helping or have ideas to share.

**New Career Path:** Please let us know if you need specific courses to allow you to proceed along the new career path. Rick Skinner, Education Chair, can be of assistance if you have questions about courses and the designations.

**Region 3 Fall Forum:** Chapter 20 is hosting the Fall Forum in Bloomington, MN on Oct. 13-14. There will be a seminar on Thursday, auction Thursday evening, and Forum on Friday. If you are planning on attending please consider bringing along an auction item for the silent auction being held on Thursday evening. Randy Pennington is planning on attending and will provide an energetic and informative presentation.

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**New Business:**

**Review Chapter Financials:** The Treasurers report was provided and showed a current balance of \$11,988.24. A copy of the report is also available to review in the latest edition of the “Chapter 41 Update”. A motion was made and seconded to approve the Treasurer’s Report as presented.

**Chapter President Conference Call:** International is offering many online calls, webinars and events to educate and support Chapter Presidents in running meetings, preparing consistent agendas and reports, and better understanding their responsibilities. They are encouraging the implementation of having short term and long term goals. They want to see three yearly goals and the action plans that will allow the Chapter to meet these goals. In addition to yearly goals they want to see three long term goals and their action plans. We will be reporting on the progress of the action plans at following meetings.

Tim also reported there was a favorable vote by International to increase International dues by \$10.00 starting 2012.

**30 Key Contact List:** International is seeking from each Region 30 names that can be included in a Key Contact List. This list is of individuals that could be contacted for potential membership or to provide support to IRWA. Suggestions are City Managers and Public Works Directors with an emphasis on local public agencies. Please submit your suggestions with full contact information to Tim Bunkers. These names and their contact information will be provided to Randy De George, Region 3 Vice Chair.

**Chapter Membership:**

Mary Ann Carnock, Membership Chair, reported we currently have 80 members with 9 members being added this quarter. Sara Cook with the City of Cedar Rapids is in the process of having her application submitted. Welcome to all new members!

**Committee Reports:**

**Asset Management, James Deppe, Chair:** No report.

**Audit Committee, Rita Rasmussen, Chair:** Rita and Tim will work together in completing an audit since the role of Treasurer has changed hands.

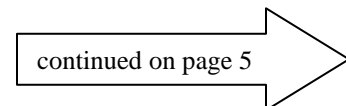
**Education Committee, Rick Skinner, Chair:** Rick has submitted the three year draft education plan to International. The plan is based on the responses from results of the online survey. If there are any courses you would be interested in attending, please contact Rick. Also a reminder that International is now providing numerous online courses that are worthwhile checking out. They provide you time to complete the coursework at your pace and \$50 of the course fee is returned back to our Chapter. Win-Win!

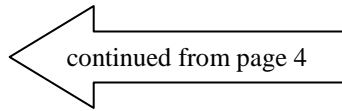
**Environment Committee, Vacant, Chair: NEED CHAIR**

**Legislative Review, Vacant, Chair: NEED CHAIR**

**Local Public Agency Committee, Mike Adams, Chair:** No report

**Marketing Committee, Tim Bunkers, Chair:** No report





**Newsletter Committee, Joe Anderson, Chair:** Please send any and all ideas for the newsletter to Joe. We are very proud of this newsletter and it deserves a nomination for Newsletter of the Year.

**Nominations/Elections Committee, Mark Holm, Chair:** Rita Rasmussen provided a reminder from Nancy Halvorson to encourage us to submit nominations for website of the year, newsletter of the year, government employer of the year, small chapter of the year, facilitator of the year, and a name for the Balfour applicant.

**Professional Development Committee, Joe Anderson, Chair:** International is offering a special incentive for Career Path applicants that provides 50% off their fee application to be a Career Path Candidate. Please provide your application to Joe.

Linda Martens has been approved for her R/W-RAC recertification. Congratulations Linda!

**Program Committee, Liz VanZomeran, Chair:** Please provide future program ideas and/or locations to Liz or Tim. Future Chapter meetings are proposed for: November 4, 2011, January 13, 2012, April 6, 2012 and June 1, 2012.

**Relocation Assistance Committee, Shelly Whiteing, Chair:** No report

**Survey Committee, Chad Johnson, Chair:** No report

**Transportation Committee, Don Corrigan:** No report

**Utility Committee, Dave Hingtgen, Chair:** Dave reported the possibility of a utility certification being promoted by International. Dave also participated in the Utility Committee conference call which included International encouraging Region Representatives to be more involved in Chapter to International communication flow. They are also looking at developing a utility course similar to the existing pipeline course and have been given the approval by International to begin the process with Dave being Chair of Course Development. They are looking at changing course 218 to be more specific to utility type basics and provide consistency for new projects and utility employees.

**Chapter Drawing: Ken Wunsch**

It was decided to provide a lunch following the next program and meeting rather than offer a drawing. The host for the next meeting will be asked to assist with arrangements for lunch.

Thank you to Jeanne Archer and ITC in providing such an accommodating facility for our meeting!

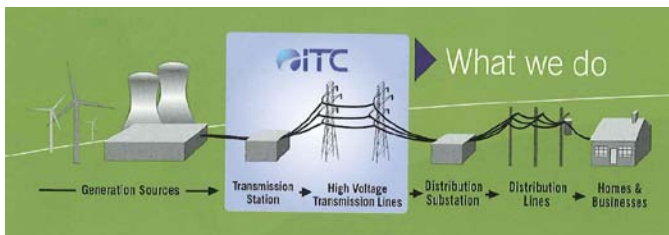
**Adjourn:** A motion was made and seconded and approved by all to adjourn the meeting at 12:25pm.

Respectfully Submitted,

Amy J. Walter  
Secretary



Recognizing Chapter 41's Employer of the Year for 2011, the City of Cedar Rapids.  
 Left to right: Becky Kluesner, Tim Bunkers, Rob Davis, Rita Rasmussen, Carol Morgan,  
 and Sarah Cook.



# Upcoming Events

## Chapter 41...Region 3...and beyond

### Chapter 41 Quarterly Meeting

January 9, 2012

Colo, Iowa

Course 201 – Communications in Real Estate Acquisition

January 24-26, 2012

Deadwood, South Dakota

Course 103 – Ethics and the Right of Way Profession

January 25, 2012

Kansas City, Missouri

Course 803 – Eminent Domain Law Basics

for Right of Way Professionals

January 26-27, 2012

Kansas City, Missouri

Course 410 – Reviewing Appraisals in Eminent Domain

February 7, 2012

Kansas City, Missouri

Course 402 – Introduction to the Income

Capitalization Approach

February 8, 2012

Kansas City, Missouri

### Course 400 – Principles of Real Estate Appraisal

February 29 – March 1, 2012

Ames, Iowa

### Region 3 Spring Forum

March 8-9, 2012

Overland Park, Kansas

SR/WA Study Session & Exam

March 21-23, 2012

Lee's Summit, Missouri

Course 501 – Residential Relocation Assistance

March 27-28, 2012

Kansas City, Missouri

Course 505 – Advanced Residential Relocation Assistance

March 29, 2012

Kansas City, Missouri



EDUCATION CONFERENCE  
**SEATTLE**  
JUNE 10-13, 2012

# Chapter 41 Directory

## Officers for 2011-12

President	<i>Tim Bunkers</i>
President-Elect	<i>Joe Anderson</i>
Secretary	<i>Amy Walter</i>
Treasurer	<i>Mark Holm</i>
Director (one-year)	<i>Tim Bunkers</i>
Director (two-year)	<i>Joe Anderson</i>

## Committee Chairs for 2011-12

Asset Management	<i>James Deppe</i>
Audit	<i>Rita Rasmussen</i>
Education	<i>Rick Skinner</i>
Environment	<i>(vacant)</i>
Legislative Review	<i>(vacant)</i>
Local Public Agency	<i>Mike Adams</i>
Marketing	<i>Tim Bunkers</i>
Membership	<i>Mary Ann Carnock</i>
Newsletter	<i>Joe Anderson</i>
Nominations/Elections	<i>Mark Holm</i>
Professional Development	<i>Joe Anderson</i>
Program	<i>Liz Van Zomeren</i>
Relocation Assistance	<i>Shelly Whiteing</i>
Survey	<i>Chad Johnson</i>
Transportation	<i>Don Corrigan</i>
Utilities	<i>David Hingtgen</i>
Valuation	<i>Russ Manternach</i>

# REED/NILAND CORNER



*Where the past meets the present*



## **Quarterly Meeting of IRWA Chapter 41 Monday January 9, 2012 Niland's Café - Colo, Iowa**

### **TENTATIVE ITINERARY:**

- 10:00am - Chapter meeting**
- 11:30am - Presentation on the history  
of the Lincoln Highway**
- 12:00pm - Free lunch at the historic café  
(and site tour...weather permitting)**

**PLEASE RSVP TO [joe.anderson@dot.iowa.gov](mailto:joe.anderson@dot.iowa.gov) BY JANUARY 3**